



QUALITIVIDADE®

A EXPERIÊNCIA FALA POR NÓS

WWW.QUALITIVIDADE.PT
CONSULTING GROUP

TECNIN TRAINING, S.A.

QUALITIVIDADE CONSULTORIA LDA

20 YEARS OF HISTORY



- Qualitividade Consulting Group comprises two companies: TECNIN Training SA, and QUALITIVIDADE Consultoria, Lda.
- It has a team consisting of around 40 in-house collaborators and over 500 freelance collaborators, amongst trainers, auditors and consultants.

- Presence:

Through its headquarters in Braga and offices at Parque das Nações, Lisbon, Qualitividade Consulting Group operates across the entire country.

At international level, the group already operates in the following markets:

- Cape Verde
- Mozambique
- Croatia

- References:

Over 1.000 references on our client list.

Strong presence in the private sector, but also at the level of Public Administration.

Our portfolio includes the collaboration with 120 Municipalities. In terms of Central Administration, we collaborate with over 50 entities.

Over 150 references in Social Economy.

CURRENT FOCUS OF OUR ACTIVITY

Experience in Training

We specialise in the development of training programmes for our clients. These programmes are adjusted to their needs, and aim to solve identified problems and to promote the success of the development strategy defined.

Funded and Non-Funded Training:

We conduct all the follow-up and manage all training processes, from the diagnosis of training needs, design, and definition to planning vocational training, implementing training programmes and assessing results.

Experience in Investment Consulting

WE HAVE BECOME EXPERTS IN EU FUNDS, STANDING BY OUR CLIENTS SINCE THE FIRST COMMUNITY FRAMEWORK.

Procedure

We position ourselves as a Radar of Funding Opportunities.

- We conduct a diagnosis.
- We support our clients in investment design – economic-financial feasibility studies.
- We study the best way to obtain maximum incentive for the investment projects identified in light of concrete opportunities – Calls.
- We Submit Applications, framing the investment project in specific Calls.
- We provide Technical Support for the Execution of Investment Projects, through specialised consulting.

Other Consulting Areas

Amongst around 30 areas we highlight:



ENVIRONMENT AND SUSTAINABILITY



MANAGEMENT AND STRATEGY



FOOD SAFETY



TRAINING SERVICES



ECONOMICS AND MANAGEMENT



MANAGEMENT SYSTEMS



OCCUPATIONAL HEALTH & SAFETY



CORPORATE FINANCE



HUMAN RESOURCES



COMMUNICATION AND MARKETING

OUR 20-YEAR JOURNEY THROUGH COMMUNITY FRAMEWORKS IN PORTUGAL

Find out more about our results

92

(%)

Approval Rate

122

(Million euros)

Approved Projects

73

(Million euros)

Incentives Granted

500

Reference Entities

Find out more about our results

15

(Million euros)

Investment - CSF - I

59

(Million euros)

Investment - CSF - II

98

(Million euros)

Investment - CSF - III

122

(Million euros)

Investment - CSF - IV

10

(Million euros)

Guaranteed Incentives
CSF - I

40

(Million euros)

Guaranteed Incentives
CSF - II

59

(Million euros)

Guaranteed Incentives
CSF - III

73

(Million euros)

Guaranteed Incentives
CSF - IV

PROVEN EXPERIENCE - CLIENT TYPE

Last Community Framework

COMPANIES 57 million euros - Training for Management and Innovation:	11 million - Vocational Training 46 million - Drafting of Investment Projects for INCENTIVE SYSTEMS for QUALIFICATION, INTERNATIONALISATION AND INNOVATION.
PUBLIC ADMINISTRATION 38 million euros	Drafting of Investment Projects for INCENTIVE SYSTEMS for QUALIFICATION, INTERNATIONALISATION AND INNOVATION 25 million euros: Vocational Training 12 million euros: Incentive to Administrative Modernisation 1 million euros: Implementation of Equality Plans
SOCIAL ECONOMY 17 million euros	4 million euros: EQUASS Projects 1 million euros: - Gender Equality Projects 2 million euros: - Training for Rehabilitation Professionals 10 million euros
INDIVIDUAL 10 million euros	6 million euros: Education and training of young adults. 4 million euros: Certified Modular Training.

A total of 650 entities involved in applications.

For [Community Support Framework IV](#), we supported over 8,000 vocational training activities.

THE IMPORTANCE OF DIGITAL COMMUNICATION

WEBSITE

Go on our permanent website to find updates on the new Community Framework and the latest opportunities in incentive systems.



We provide a free service through our Opportunities' Radar.

Send us your focus areas and your contact information, and we will provide you with all the current opportunities, properly selected.



Website fully devoted to the New Community Framework.

App Portugal 2020

App Portugal 2020 provides you with all the updates on community funds in the palm of your hand. We have become experts in EU funds, standing by our clients since the first community framework.

Blog - Radar 2020

Here you will find the latest news on the New Community Framework - PORTUGAL 2020.

Long-Distance Offices

Long-distance offices were created to meet the needs of each client in an efficient and effective manner, optimising time and resources.

E-Learning Platform

The Moodle platform, dedicated to Qualitividade's training activities, provides not only on-line training management, but also an open-source space which favours the interaction between the different stakeholders. Furthermore, this platform has the advantage of facilitated access to shared information, support resources and differentiated forms of joint reflection, without location and time constraints.



Qualitividade Consulting Group provides you with the opportunity of finding out more about a course/workshop before enrolling. For this purpose, there is a schedule of several live sessions, on-line and free, which present each of the courses.

In these sessions, you have the chance to interact with the trainer, and learn about the objectives and contents of the topic in question.

INFORMATIVE VIDEOS AND PUBLIC SESSIONS

Qualitividade Consulting Group has been all-over the country with its initiative Trocar Por Miúdos, a set of free public sessions which provide information on the opportunities to come in Anticipation of the New Framework.

**NOVO
QUADRO
COMUNITÁRIO
DE APOIO**
TROCAR POR MIÚDOS
2014/2020



TRAINING CATALOGUE 2014/2015



ACCREDITATION AND TESTIMONIES

- Certification - Vocational Training
- Certification - SG Quality
 - Qualitividade
- Certification - SG Social Responsibility
- Diploma PME Líder (Leader SME) - Qualitividade
- Complementary Certification Ordinance - Vocational Training
- PME Excelência (Excellence SME) – Tecnin

“The bold challenge of implementing a Quality Management System at Centro Social de Bairro was, with the valuable help of Qualitividade's team, quickly overcome. A friendly, highly professional, dedicated and knowledgeable team which enabled knowledge acquisition on our part, and imbued us with a thought and action logic aligned with quality, thus allowing us to glimpse excellence. Working with you was an honour.”

Ana Monteiro, Centro Social Bairro

“I have had the privilege of working with Qualitividade for a few years now, both in quality certification, and funding applications. It is a reliable company with highly skilled professionals, who are always open to new projects and have excellent work dynamics.

Hirondina Machado, Câmara Viana do Castelo

“We started working with Qualitividade/TECNIN in 2010. At the time, our company was unhappy with the service provided by another consulting company. Since then the application process and its follow-up have been ensured by Qualitividade/TECNIN, and, today, we can say we are very pleased, because the company has excellent professionals who look after their clients. Qualitividade is a guarantee of good execution and follow-up for any project applying to incentives.”

Filipe Lourenço, Procifisc



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